

# GANESH ARAVIND

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## PROFESSIONAL EXPERIENCE

**Nottingham Trent University- Data Analyst;** Nottingham, UK

*May 2024 – Present*

- Co-leading a funded research initiative to develop a live organisational insights dashboard for the voluntary sector, supporting strategic decision-making and community engagement.
- Designed and built the full data pipeline using Python, Excel, and Django, automating the cleaning, structuring, and loading of multi-source datasets into a scalable backend.
- Created interactive dashboards and visual reports in Power BI and Plotly, allowing stakeholders to explore key metrics across geography, capacity, and collaboration interests.
- Translated stakeholder needs into data features and visual logic, ensuring clarity and usability in the final outputs.
- Oversaw team workflows via Git and Notion, coordinated development sprints, and ensured delivery milestones aligned with research and funding goals.

**Zoho Corp - Technical Analyst;** Chennai, India

*July 2022 – June 2023*

- Elevated Zoho application adoption rates by 40% through compelling product demonstrations, highlighting key features. Resulted in a 20% increase in customer satisfaction and a 15% boost in client retention, fueling sustained business growth.
- Directed clients with expert technical guidance, resolving intricate challenges through optimal Zoho solutions. Achieved streamlined processes and notable cost savings, leading to a 40% efficiency surge and enhanced operational effectiveness.
- Collaborated closely with the sales team, contributing to a 20% increase in revenue through a better alignment of customer needs and Zoho product offerings.
- Achieved a 95% customer retention rate by consistently aiding clients in optimising Zoho solutions to meet evolving needs.

**TCS Tata Innovation Labs - Software Developer;** Chennai, India

*Sep 2018 – July 2019*

- Automated pre-checks for database upgrades using Python, halving manual testing time and reducing testing duration by 50%.
- Achieved over 60% accuracy in flight delay prediction by analysing United Airlines aviation datasets.
- Developed a Django web app with Spark-Kafka streaming for real-time analysis of Aurizon railways data, enabling accurate, safe load estimation.

## EDUCATION

**Nottingham Trent University,** M.Sc. Management and Business Analytics

*Sep 2023 – Oct 2024*

Coursework: Descriptive Analysis, Predictive and Prescriptive Analysis, Management in organisations

**Sastra University,** B.Tech. Information Technology

*Jun 2014 – Jun 2018*

Coursework: Database Management, Algorithms, Data Structures

## PROJECTS

**Freeths LLP – Student Consultant** (May 2024 – Jul 2024)

- Led an 8-week consultancy project, improving legal database efficiency by 25% through structured data organisation and cleaning.
- Enhanced data accessibility by reducing retrieval time by 30%, implementing advanced validation techniques.
- Streamlined data integration processes, minimising redundancy by 40%, improving legal case processing speed.

## SKILLS & INTERESTS

**Technical:** SQL, Microsoft Excel, Python, R, Django, Tableau

**Certifications:** Atlassian Agile Project Management

## ADDITIONAL EXPERIENCES & ACHIEVEMENTS

**University Business Challenge:** Ranked among the top 8 finalists nationwide out of 80 colleges in the UK, demonstrating analytical, leadership, teamwork, time-management, and entrepreneurial skills, alongside proficient use of Excel and operational management expertise, through participation in the University Business Challenge. (2024)

**Course Works:** Design and Analysis of Algorithms, Machine Learning Algorithms (University of Central Florida - 2022)